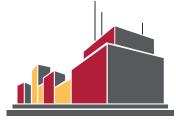
IMPACT: Highlights from MnTAP's 2017 Annual Report

STRENGTHENING MINNESOTA'S ECONOMY



Helped 226 companies

-from single owner to Fortune 500optimize business performance

Strengthened Minnesota's workforce by training 17 engineering interns to find waste, water, energy and cost savings at 31 host companies





Added \$1.13 million to the bottom line of 69 businesses and provided tips with the potential to save a total of \$2.1 million when implemented

PRESERVING MINNESOTA'S ENVIRONMENT



Encouraged companies to implement strategies to save 60 million gallons of water through reuse, process optimization and equipment upgrades



Discovered opportunities for companies to reduce energy use by 3 million kWh & 192,000 therms by optimizing compressed air use and other critical operations

Motivated companies to divert 754,000 pounds of waste by implementing the 3 Rs: reduce, reuse & recycle



