

Energy Conservation and Waste Reduction at Balchem/SensoryEffects

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Driven to DiscoverSM

Company Background

- Manufactures ready to eat powders
- < 40 Employees
- ¼ of a city block
- Highly flexible
- Built in 1940s
- Expanded 1970s, 1990s, 2000s, 2010s
- Acquired by Sensory Effects/Balchem in 2014



Project Overview

- Product output has increased
- Employees are focused on making product
- Company desires to:
 - Conserve energy
 - Reduce waste
 - Set groundwork for future sustainability projects



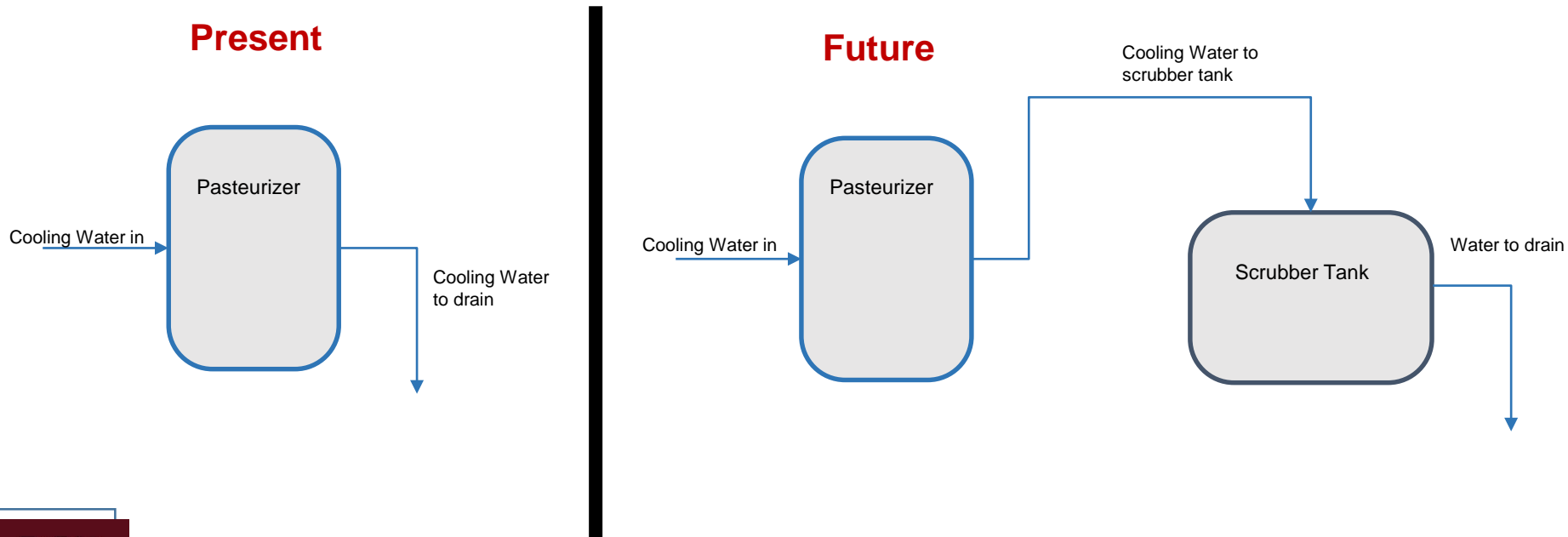
Approach

- Learned facility processes
- Developed project ideas
- Researched potential solutions
- Contacted experts
- Collected data
- Calculated costs and savings
- Mapped utility usage



Primary Recommendation

- Reuse Pasteurizer Cooling Water in Scrubber Tank



Primary Recommendation

Recommendation	Annual reduction	Total cost	Annual savings	Payback period	Status
Reuse pasteurizer cooling water in the Scrubber Tank	600,000 gal water 3,000 therms heat	\$2,300	\$1,900 \$1,600	8 months	Recommended

- **Other Benefits:**

- Improve plant sanitation and safety
- Improve scrubber water performance

Solutions

Recommendation	Annual reduction	Total cost	Annual savings	Payback period	Status
Reuse pasteurizer cooling water in the Scrubber Tank	600,000 gal water 3,000 therms heat	\$2,300	\$3,500	8 months	Recommended
Solenoid Valves	240,000 gal water	\$550	\$800	8 Months	Implementing
Piping water to Surge Tank	24,000 gal water	\$1,300	\$130	10 years	Implemented
LED lights and Motion Sensors	48,400 kWh	\$16,400	\$5,100	3.2 Years	Recommended
Foot Sanitizing Powder Mats	600 lbs powder	\$600	\$3,800	2 months	Recommended
Dryer Exhaust Heat Recovery	93,600 therms heat	\$650,000	\$50,000	13	Not recommended at this time

Personal Benefits

- Understanding company operations
- Technical Experience
- More willing to ask questions
 - Asking Experts vs. Online Research

