

Company Background



- Started over 35 years ago, certified nonprofit
- Variety of departments, all focused on improving the efficiency of energy usage in both homes and businesses
 - Research, Home Energy Squad, One-Stop Efficiency Shop, Energy Intelligence



Department Overview

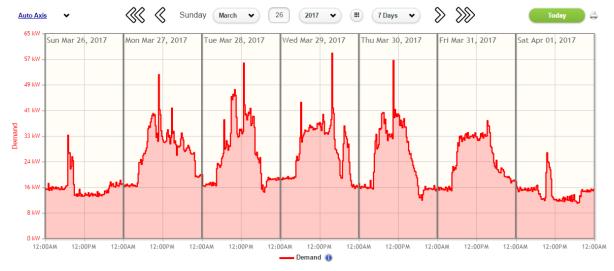
- Energy Intelligence (EI) works with small industrial businesses
 - Show businesses how they're using energy
 - How they could improve practices
- Funded by Xcel Energy, as part of Xcel's Conservation Improvement Program (CIP)
 - Part of the MN Next Generation Energy Act of 2007

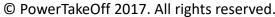


Project Overview

- Visit four small industrial sites and recommend energy improvements
- Three weeks per site, two on-site and one at CEE
 - Each site set with smart meters prior to arrival
- Variety of sites and improvement opportunities









AINT ACOMPANY

- Founded 1995
- Wholesale bakery
- Variety of breads, rolls, pastries







Heat Recovery

 Breads, buns, rolls, pastries

Mixer

Max savings: \$9,100

79,000 kWh

Proof

- 90 100° F
- Electric

- 350 400°F
- Natural Gas

HX

Oven



Findings- St. Agnes Bakery

Recommendation	Savings per Year (\$)	Energy Savings per Year (kWh)	Natural Gas Savings per Year (therms)	Project Cost (\$)	Payback Period (Years)
Recycle waste heat	\$9,100	79,400	N/A	TBD	TBD
Reduce proof box temperatures	\$500		N/A	\$0	Immediate
Replace old motors with premium efficiency	\$400	30%	N/A	Varies	Varies
Turn off office power strips	\$150		N/A	\$0	Immediate
Replace seal on heated and cooled devices	\$100	500	100	Varies	Varies
Reduce time oven doors are open	\$80	N/A	150	\$0	Immediate
Total:	\$10,300	89,900	250	N/A	N/A





- Started in 1992, as Epoxical
- In 2007, change to Endurance Technologies
- Epoxy resin and polyurethane manufacturer
 - Marine, pipe systems, and tooling applications





Solar Array

- 32,000 ft² rooftop
- 220,000 240,000 kWh per year
- 84% of annual energy usage
- Estimated Cost: \$320,000
- Potential Savings: \$30,000
- Payback Period: 5-10 years



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Findings- Endurance Technologies

Recommendation	Savings per Year (\$)	Energy Savings per Year (kWh)	Natural Gas Savings per Year (therms)	Project Cost (\$)	Payback Period (Years)
Solar array	\$30,000	240,000	N/A	\$320,000	5-10
New ceiling fan schedule	\$3,900	26,000	N/A	\$0	Immediate
Change lighting to LEDs	\$3,500		N/A	TBD	TBD
Replace motors with premium efficiency	\$1,200	25%	N/A	Varies	Varies
Add economizer to the boiler	\$1,000		1,500	TBD	TBD
Add no air loss drain to the compressor	\$180	1,200	N/A	TBD	TBD
Additional Recommendations	\$600	8,300	N/A	\$0	Immediate
Total:	\$40,400	306,000	1,500	N/A	N/A





- Founded in 1985
- Business-to-business manufacturer
 - Wholesale pricing
- Wood veneer, vents, molding, and treads/risers











Line Controls

- 9 production lines
- Operating ~20%
- Single control switch
 - On/Idle/Off
- Cost: TBD
- Savings: \$38,100/year



Baghouse/Gate Controls

- 17 potential pneumatic gates
- VFD on central motor (50 hp)
- Cost: \$11,950
- Savings: \$2,000
 - 34,000 kWh
 - 20% cost reduction, consumption rate
- Payback: 5.75 years



Findings- Artistic Finishes

Recommendation	Savings per Year (\$)	Energy Savings per Year (kWh)	Project Cost (\$)	Payback Period (Years)
Install line controls	\$38,100	613,000	TBD	TBD
Fix compressed air leaks	\$9,300	88,000	\$0	Immediate
Change lighting to LEDs		00	TBD	TBD
Install gate controls for baghouse		000	\$12,000	5.75
Reduce compressed air pressure	14()	00 00	\$0	Immediate
Adjust startup procedure		000	\$0	Immediate
Use computer power management	\$1,000	16,000	\$0	Immediate
Change pneumatic tools to electric	\$700	7,000	TBD	TBD
Total:	\$60,200	867,000	N/A	N/A





- Founded in 2014
- Brew ~8,000bbl/year
- Brewhouse, packaging, shipping, and taproom in one location





Lighting

Current Lights: 87,000 kWh/year

New Lights: 17,700 kWh/year

• Cost: \$19,000

• Savings: \$7,400/year

Payback Period: 2.6 years





Findings-Insight Brewing

Recommendation	Savings per Year (\$)	Energy Savings per Year (kWh)	Natural Gas Savings per Year (therms)	Project Cost (\$)	Payback Period (Years)
Change lighting to LEDs	\$7,400	69,000	N/A	\$19,000	2.6
Move chiller outside	\$3,900		N/A	\$0	Immediate, Completed
Compressed air system adjustments	\$700	45%	N/A	\$0	Immediate, Scheduled
HVAC system upgrades, adjustments	\$700		300	\$900	1.3
Additional Recommendations	\$600	6,400	N/A	Varies	Varies
Total:	\$13,300	125,400	300	N/A	N/A



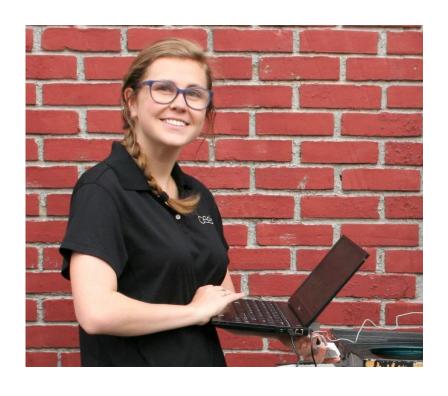
Findings Overview

Project Site	Savings per Year (\$)	Energy Savings per Year (kWh)	Energy Savings per Year (therms)
St. Agnes Bakery	\$10,300	89,900	250
Endurance Technologies	\$40,400	306,000	1,500
Artistic Finishes	\$60,200	867,000	N/A
Insight Brewing	\$13,300	125,400	300
Total:	\$124,200	1,388,300	2,050



Personal Benefits

- Hands on experience with energy efficiency
 - Compressed air leak checks, lighting audits, motor audits, etc.
- Creative process to find inefficiencies
- Build relationships with employees at each site
- Opportunity to work with two amazing advisors





QUESTIONS?

